

GIANCARLO CAPOLINO-PERLINGIERI

List of representative transactions

Notable **M&A/joint venture** transactions in the **Private Equity and Corporate** area include the representations of:

- a leading marketing services provider in the investment by an institutional investor;
- a major pharmaceutical distribution company in the acquisition of a consortium of pharmacists engaged in the distribution of pharmaceuticals;
- a portfolio company of a leading U.S. private equity fund sponsor in connection with the termination of a joint venture agreement in the logistic industry;
- a major U.S. private equity fund sponsor in the acquisition of an Italian medical devices manufacturer, with manufacturing facilities located in Bulgaria, and in the rollover investment by the selling shareholders in the Luxembourg investment holding company;
- a leading multinational developer of renewable energy projects in the structuring of new projects and joint venture arrangements with local partners in Italy;
- a major U.S. private equity fund sponsor in the acquisition of a German medical devices manufacturer, with manufacturing facilities partially located in Bulgaria, including in the co-investment by the Italian management in the Luxembourg investment holding company;
- two U.S. major private equity fund sponsors and a private investor in the acquisition of a payment institution;
- a major U.S. private equity fund sponsor in the underwriting of its investment in an online gaming company to another leading U.S. private equity fund sponsor;
- a leading investment company in connection with a follow-on investment in the first worldwide operator in the model agency industry;
- a portfolio company of a leading U.S. private equity fund sponsor in the acquisition of an online gaming company;
- an online gaming company in a joint venture arrangement with a leading North American software developer;
- a leading U.S. private equity fund sponsor in the LBO acquisition of an online gaming company;
- a Southern European airline company in several investment and joint venture arrangements throughout Europe;

- an Italian online gaming company in the structuring of a round of expansion financing by Italian and international institutional investors;
- a major U.S. hedge fund sponsor in the acquisition of a portfolio of real estate properties in Italy;
- a major U.S. hedge fund sponsor in a joint venture with an Italian public company for NPL investments in Italy;
- a major U.S. hedge fund sponsor in a joint venture with Italian investors for NPL and real estate investments in Italy;
- a leading U.S. private equity fund sponsor in the re-financing of a major LBO acquisition of a leading Italian next-generation network solutions provider; and
- an Italian public group in the disposal of its high speed train manufacturing division to a major European conglomerate.

Notable transactions in the **Fund Structuring and Formation** area include the representations of:

- the managers of a special opportunities fund with reference to regulatory and anti money laundering matters aiming at modifying the fund's structure;
- a major U.S. hedge fund sponsor in the formation of an Italian real estate fund authorized by the Bank of Italy;
- a major fund sponsor in the international fund raising and formation, as well as in the authorization procedure by the Bank of Italy of a private equity fund for investments in special situations in Italy;
- a major U.S. hedge fund sponsor in the establishment of a number of investment platforms for investments in non-performing loans, distressed companies, real estate and debt securities in Italy;
- a major fund sponsor in the international fund raising and formation, as well as in the authorization procedure by the Bank of Italy of a private equity fund for investments in Italy; and
- several leading international financial institutions in structuring and investing in several leading private equity funds for investments in Italy.

Notable transactions in the **Corporate Finance, Capital Markets and Financial Services** area include the representations of:

- a corporation in the bank debt restructuring and in the related capitalization transaction;
- an investment company funded by a major U.S. private equity fund sponsor in the financing of a leverage buy-out transaction;

- a Southern European airline company in the financing of the business and in the renegotiation of aircraft leasing arrangements;
- several international financial institutions in the structuring of a major capital increase by a Southern European automotive manufacturer;
- several financial institutions in connection with the listing process on the Italian Stock Exchange and in the institutional placement of shares of a value-added service provider engaged in the mobile telephone industry;
- several financial institutions in connection with the listing process on the Italian Stock Exchange and in the institutional placement of shares of an internet service provider, the first new economy transaction in Italy;
- the Italian Stock Exchange in the comparative analysis of regulations for the listing process of shares on the main international markets for the purposes of the drafting of the forthcoming regulations by the Italian Stock Exchange;
- a leading fashion accessory manufacturer in the listing process on the New York Stock Exchange;
- a leading financial institution in connection with the first dual listing on the New York and the Milan Stock Exchanges; and
- several international financial institutions in the placement of financial instruments in Italy.